

# Wendy Y. Bailey

Master Business Coach | Income Acceleration Mentor | Sales Speaker

Wendy Y. Bailey is a World Class Business and Sales Coach, an International Thought Leader and Sales Speaker. Called a "Force of Nature" and trendsetter in the coaching industry because of her fearless approach to innovation, she has been supporting entrepreneurs, coaches, speakers, consultants and emerging thought leaders, for more than sixteen years. She is a two-time bestselling author, sought-after business coach and engaging sales speaker for her fierce and dynamic dedication to inspiring individuals, groups and organizations to create extraordinary results. Affectionately called "WendyY" by her clients, business associates and colleagues, she is an internationally known thought leader and has made a global impact in the world of coaching as an innovative CEO and mentor coach, serving in countries like the UK, Sweden, Spain and Italy.



Through her business, Business Beyond Limits, WendyY inspires her clients to create bigger, better, bolder bottom lines. She masterfully coaches her clients on income acceleration, revenue generation and client infusion. And, her clients love her because she's able to coach them to yield substantial results while creating lasting success.

WendyY is a lifelong learner and has trained professionally at CoachU, Coach Training Alliance, CoachVille and the Fearless Living Institute. She holds a degree in Management from National Louis University as well as a number of coaching designations, including Master Business Coach, Certified Neuro-Linguistic Program (NLP) Practitioner and Certified Experienced Coach.

## Keynote / Program Topics



- *The Mindset of a Sales Leader*
- *Profitable Selling Conversations*
- *Building Profits the People Way*
- *Planning Your Day For Profitability*
- *Selling: Connect and Create Transformation*
- *The Bloodline and Heartbeat of Your Business*
- *I Charge for That! Mastering the Mindset for Selling*
- *Mining Your Mindset: What's In Your Bank Account?*
- *Leadership Must-Haves to Generate Maximum Revenue*
- *Play A Bigger Game Now! Leverage Your Leadership to Increase Your Bottom Line*

Benefits of working  
with WendyY:

- ✓ **PERFORMANCE** Greater Engagement and Profitable Connections
- ✓ **PRODUCTIVITY** Focused, Strategic and Consistent Action
- ✓ **PROFITS** Income Acceleration, Revenue Generation, Client Infusion

## Testimonials

"WendyY's presentation was informative, uplifting and the highlight of the event. She presented in a manner that enabled the audience to fully understand how to accelerate their income in a short period of time. She was able to craft her message for our attendees in a manner that combined both her expertise and their immediate needs. I look forward to having her back as a speaker in the near future."

~Octavia "The Profit Maximzier"  
Conner, Profitable Entrepreneur's  
Network

"WendyY is one of the best in teaching deliverable action steps that can be implemented into your sales systems quickly. I had WendyY share her wisdom with my sales team and she did phenomenal. If you are looking for a great trainer that can motivate, inspire and move your team to results, WendyY is your person."

~Dr. Will Moreland, Will Moreland  
International, LLC



"...I could see what a beautiful, positive, inspiring presence WendyY has. She is clearly a master on the topic she chose to present – group coaching – and she is a master at engaging and inspiring her audience. WendyY has immense value to offer the community of coaches, participants in her programs, and her coaching clients. WendyY, thank you for sharing a piece of your valuable time and positive energy with other coaches, and for sharing valuable information to help coaches expand their horizons."

~Paul Plamondon,  
Host/Teleclass Director,  
ICF Los Angeles

"WendyY provided a very dynamic training program for the employees in my department. She was enthusiastic and energetic."

~Yvonne Kirila, Director,  
Litigation Operations & eDiscovery at UPS

## Partial Client List



BUCKHEAD  
BUSINESS ASSOCIATION



eWomen  
NETWORK

NBAF  
NATIONAL BLACK ARTS FESTIVAL



**Book WendyY for your organization  
or conference so you can Boost Your  
Bottom Line Today!**

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WendyYSpeaks.com



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Find me on



/wendyYbailey