

Wendy Y. Bailey

Master Business Coach | Income Acceleration Mentor | Sales Speaker

Called a "Force of Nature" and trendsetter in the coaching industry because of her fearless approach to innovation, Wendy Y. Bailey has been supporting entrepreneurs, coaches, speakers, trainers and consultants as well as emerging thought leaders, for fourteen years. She is a sought-after coach and sales speaker for her fierce and dynamic dedication to inspiring individuals, groups and organizations to create extraordinary results. Affectionately called "WendyY" by her clients, business associates and colleagues, she is an internationally known thought leader and has made a global impact in the world of coaching as an innovative CEO and mentor coach across the US and in countries like the UK and Italy.

She is the Chief Visionary of the Beyond Limits Live Movement - a group focused on moving its members to abundance via mindset, sales and marketing mastery. WendyY has been a featured expert in Black Enterprise and on various other radio programs and media outlets.

Through her business, Business Beyond Limits, WendyY inspires her clients to create bigger, better, bolder bottom lines. She masterfully coaches her clients on income acceleration, revenue generation and client infusion. And, her clients love her because she's able to coach them to yield substantial results while creating lasting success.



Keynote / Workshop Topics

The Secret to Selling: More Clients, More Products & More Cash

Most entrepreneurial leaders are looking for ways to get more clients, create more products and generate more cash in their businesses. Ultimately they are in the business of marketing and selling which demands that they develop selling skills in order to keep cash flowing at all times.

In this high-energy presentation, WendyY shares:

- Why building trust is at the very core of all successful marketing. Making this shift will ensure your marketing is irresistible AND influential every single time.
- How to showcase value in everything you say so that your clients want to work with you over and over again.
- The secret language of selling. Understanding this secret will change how entrepreneurial leaders see selling forever!

Get ready to step into a whole new way of being when it comes to marketing and selling. Isn't it your time to get more clients, sell more products, fill your programs, and boost your bottom line today!

The Mindset of a Sales Leader

Entrepreneurial leaders who are successful at selling understand the importance of their mindset in the sales and marketing processes. Mindset can impact how they show up in the marketplace and make or break the bottom line. Having the mindset of a sales leader paves the way for creation of a thriving business and guarantees a real sweet spot in any industry.

In this engaging and thought-provoking presentation, WendyY shares:

- Five qualities of a sales leader. When entrepreneurial leaders possess these qualities, the bottom line of the business grows every single time.
- Keys to shifting your mindset to create sales leader success. It's easy when you have the blueprint.
- The seven necessary elements of an effective selling strategy. Even though one of these elements is really simple, it's often a missed opportunity in the selling conversation.

It's time for entrepreneurial leaders to activate sales success, build your sales muscle and increase your income today. Get ready to thrive and become THE expert in your industry, too!

Benefits of working with WendyY:

- ✓ **PERFORMANCE** Greater Engagement and Profitable Connections
- ✓ **PRODUCTIVITY** Focused, Strategic and Consistent Action
- ✓ **PROFITS** Income Acceleration, Revenue Generation, Client Infusion

Working with WendyY yields results:

"WendyY is one of the best in teaching deliverable action steps that can be implemented into your sales systems quickly. She shared her wisdom with my sales team and she did phenomenal. If you are looking for a great trainer that can motivate, inspire and move your team to results, WendyY is your person."

Dr. W. Moreland, Host
Leadership Trainer

"WendyY, thank you for sharing a piece of your valuable time and positive energy with other coaches, and for sharing valuable information to help coaches expand their horizons."

P. Plamondon, Host
International Coach Federation
- Los Angeles Chapter



"All aspects of WendyY's presentations lead learners toward achieving individual transformation. Her style motivates, inspires, and challenges learners to grow into the masterful coaches they seek to be. Knowing WendyY has added a richness to my life that I would miss if our paths had never crossed."

S. Hepler
Executive Coach

"Great ideas and thoughts to put into motion. Very interactive and high energy presentation."

B. Mosby, Program Host
Business Leader

"Love it! Love it! WendyY's presentation style is truly thought-provoking and engaging."

C. Avant
Entrepreneurial Leader

PARTIAL CLIENT LIST

United Parcel Service (UPS) | Georgia Tech: Women's Leadership Conference | International Coach Federation (ICF) - Georgia
International Coach Federation (ICF) - Los Angeles | American Business Women's Association (ABWA)

**Book WendyY for your organization or conference
so you can Boost Your Bottom Line Today!**



Business Beyond Limits

Bigger, Better, Bolder Bottom Lines

Wendy Y. Bailey, CEO

Master Business Coach | Income Acceleration Mentor | Sales Speaker

PHONE
404-919-0989

EMAIL
info@BusinessBeyondLimits.com

WEB
BusinessBeyondLimits.com

Find me on    /wendyYbailey

